

Curriculum vitae [Extensive version] (March 2017)

Surname: Soetevent
Name: Adriaan Ròbin
Birth: January 14, 1976, Emmen, The Netherlands
Civil status: Married to Coralie de Gier; two children

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Education

PhD, economics (*cum laude*), University of Groningen, 2004.
Graduate program of the Dutch Network of General and Quantitative Economics (NAKE), 2002.
MA in econometrics, University of Groningen, 1999.

Professional appointments

As of August 2013: Professor, University of Groningen
Mar 2010 – July 2013: Professor, University of Amsterdam
Feb 2010 – July 2013: Director of Graduate Studies, Tinbergen Institute, Amsterdam
Aug 2004 – Feb 2010: Assistant professor, University of Amsterdam
Nov 1999 – Jun 2004: PhD student, University of Groningen

Visiting positions

Mar – April 2004: Visiting Fellow, Tufts University, Boston
Jan – May 2003: Honorary fellow, University of Wisconsin at Madison

Doctoral dissertation

Social Interactions and Economic Outcomes, University of Groningen, 2004. Principal advisor: Peter Kooreman; second advisor: Lambert Schoonbeek.

Publications in refereed journals

15. Soetevent, A. R. and L. Zhou (2016): "Loss Modification Incentives for Insurers Under Expected Utility and Loss Aversion," **De Economist**, **164**(1), 41-67.
14. Heijnen, P., M. A. Haan and A. R. Soetevent (2015): "Screening for collusion: A spatial statistics approach," 2015, **Journal of Economic Geography**, **15**(2), 417-448.
13. Soetevent, A. R., M. A. Haan and P. Heijnen (2014): "Do auctions and forced divestitures increase competition on established markets? Evidence for Dutch retail gasoline," **Journal of Industrial Economics**, **62**(3), 467-502.
12. Soetevent, A. R. and F. A. Felsö (2014): "Broad and narrow bracketing in gift certificate spending," **European Economic Review**, **66**, 284-302.
- 11b. Onderstal, A. M., A. J. H. C. Schram and A. R. Soetevent (2014): "Reprint of: Bidding to Give in the Field," **Journal of Public Economics**, **114**, 87-100.
- 11a. Onderstal, A. M., A. J. H. C. Schram and A. R. Soetevent (2013): "Bidding to Give in the Field," **Journal of Public Economics**, **105**, 72-85.
10. Kuhn, P., P. Kooreman, A.R. Soetevent and A. Kapteyn (2011): "The Effects of Lottery Prizes on Winners and their Neighbors: Evidence from the Dutch Postcode Lottery," **American Economic Review**, **101**(5), 2226-2247.
9. Soetevent, A. R. (2011): "Payment Choice, Image Motivation and Contributions to Charity: Evidence from a Field Experiment," **American Economic Journal: Economic Policy**, **3**(1), 180-205.
8. Hinloopen, J. and A. R. Soetevent (2008): "Laboratory evidence on the effectiveness of corporate leniency programs," **RAND Journal of Economics**, **39**(2), 607-616.
7. Ioannides, Y. M. and A. R. Soetevent (2007): "Social Networking and Individual Outcomes beyond the Mean-Field Case," **Journal of Economic Behavior & Organization**, **64**(3-4), 369-390.
6. Soetevent, A. R. and P. Kooreman (2007): "A Discrete Choice Model with Social Interactions; with an Application to High School Teen Behavior," **Journal of Applied Econometrics**, **22**(3), 599-624.
5. Ioannides, Y. M. and A. R. Soetevent (2006): "Wages and Unemployment in a Random Social Network with Arbitrary Degree Distribution," 2006, **American Economic Review**, **96**(2), 270-274.
4. Soetevent, A. R. (2006): "Empirics of the Identification of Social Interactions; an Evaluation of the Approaches and Their Results," **Journal of Economic Surveys**, **20**(2), 193-228.
3. Schoonbeek, L. and A. R. Soetevent (2006): "Price-Setting Behavior in the Presence of Social Interactions," **Jahrbücher für Nationalökonomie und Statistik**, **226**(2), 208-228.
2. Soetevent, A. R. and P. Kooreman (2005): "Social ties within school classes – the roles of gender, ethnicity and having older siblings," **Oxford Review of Economic Policy**, **21**(3), 373-391.
1. Soetevent, A. R. (2005): "Anonymity in Giving in a Natural Context – A Field Experiment in 30 Churches," **Journal of Public Economics**, **89**(11-12), December, 2301-2323.

Reprinted in Andreoni, J., editor, The Economics of Philanthropy and Fundraising, Volume II: Fundraising and the Sociality of Giving, Cheltenham: Edward Elgar, 2015 (Chapter 10 in Part II: Experiments on Fundraising: Lab and Field)

Reprinted in John List and Anya C. Samak, eds, Field Experiments, in the Series: The International Library of Critical Writings in Economics, Cheltenham: Edward Elgar, 2014.

Reprinted in E. Carbone, C. Starmer, eds. New Developments in Experimental Economics, Cheltenham: Edward Elgar, 2007.

Publications in books

1. "Exploitation and Induced Tacit Collusion; A Classroom Experiment of Corporate Leniency Programs," 2014, Chapter 8 in Analysis of Competition Policy and Sectoral Regulation, Martin Peitz and Yossi Spiegel (eds.), CRESSE Volume, Now Publishers, Boston.

Non-refereed publications

"One-sided underreaction in stock prices," 2000, in: SOM Essay Competition 2000, pp. 35-49, with Siebrand Drijver

"The static replication of barrier options," 1999, master thesis, University of Groningen.

Publications in Dutch

12. "Een commercieel talent voor liefdadigheid," 2016, *Economisch Statistische Berichten*, **101**, nr. 4740, 546-549, with Marijke Leliveld and Anouk Schippers.
11. "Canon deel 17: Gedragseconomie," 2015, *Economisch Statistische Berichten*, **100**, nr. 4716, 486-491, with Jan Potters and Arno Riedl.
10. "Zelfontplooiing als vruchten aan een boom," 2015, In: Zelfontplooiing: Een theologische peiling. H. Paul, & W. Slob (Eds.) (pp. 77-92). Boekencentrum.
9. "De micro-structuur van markt en samenleving," 2015, *TPEdigitaal*, **8(4)**, 108-131.
8. "Bestedingsgedrag soms anders bij cadeaubon," 2014, *Economisch Statistische Berichten*, 21 maart 2014, **99**, no. 4681, pp. 180-183, with Flóra Felsö.
7. "De microstructuur van markt en samenleving," 2014, inaugurele rede [21 januari 2014].
6. "De prijseffecten van benzineveilingen," 2012, *TPEdigitaal*, **6(1)**, 35-48.
5. "Sociale effecten van loterijprijzen," 2011, *Economisch Statistische Berichten*, June 24, **96**, no. 4613, pp. 394-396, with Peter Kuhn, Peter Kooreman and Arie Kapteyn
4. "De prijseffecten van benzineveilingen," 2009, *Economisch Statistische Berichten*, January 23, **94**, no. 4552, pp. 42-44, with Marco Haan and Pim Heijnen.
3. "Identificatie van sociale interacties -- het belang van quasi-experimentele data," 2007, *AENORM*, (55), pp. 55-58.
2. "Het succes van clementieregelingen," 2007, *Economisch Statistische Berichten*, April 20, no. 4508, pp. 232-234, with Jeroen Hinloopen
1. "Een duit in het mandje – de rol van anonimiteit bij kerkcollectes," 2004, *Economisch Statistische Berichten*, June 11, pp. 275-277.

Book reviews

"The Grammar of Society; The Nature and Dynamics of Social Norms" by: Christina Bicchieri, *De Economist*, **155(1)**, March 2007, pp. 125-126.

Popular publications

"The price effects of gasoline auctions," 2009, *Medium Econometrische Toepassingen*, **17(1)**, pp. 12-17.

Current working papers

"Risk and Loss Aversion, Price Uncertainty and the Implications for Consumer Search," 2016, Discussion Paper no. 2016-049/VII, Tinbergen Institute, with Tadas Bruzikas.

"(Non-)Insurance Markets, Loss Size Manipulation and Competition - Experimental Evidence," Discussion Paper no. 2016-033/VII, Tinbergen Institute, with Jeroen Hinloopen.

"A Commercial Gift for Charity," 2016, Discussion Paper TI 2016-009/VII, Tinbergen Institute, with Te Bao and Anouk Schippers.

"The Proliferation of Unmanned Fuel Retailing and Cost Pass-Through: Empirical Evidence from The Netherlands", with Tadas Bruzikas.

"Detailed Data and Changes in Market Structure: The Move to Unmanned Gasoline Service Stations," Discussion Paper no. 2014-123/VII, Tinbergen Institute, with Tadas Bruzikas.

"Price Competition on Graphs," 2014, Discussion Paper TI 2014-131/VII, Tinbergen Institute. Revised: March 2014, with Pim Heijnen.

Work in progress

Tailored Feedback and Worker Green Behavior: Field Evidence from Bus Drivers (with Gert-Jan Romensen)
Randomization in Field Experiments (with Noemi Peter)
Discount Competition (with Tadas Bruzikas and Pim Heijnen)
Price Competition on Networks (with Giulio Zanella and Paolo Pin)

Teaching experience

Undergraduate:

Behavioral and Experimental Economics (2015-)
Intermediate Microeconomics (2014-)
PPE II: Microeconomics (2015-)
Exploring Social Sciences: Economics (2014)
Introduction to Mathematical Economics (2014)
Microeconomics: Industrial Organization (2014-)
Competition Policy (2006-2008)
Theory of Industrial Organization (2005, 2006)
Marktwerking en Mededinging (2005, 2006)
Applied Industrial Organization (2005, 2006)
Principles of Industrial Organization (2004-2009)
Introduction to Economic Modeling, tutorial (2002)
Economics for Students in Business Administration, tutorial (2001)
Quantitative Methods for Students in Economics, student assistant (1997-1999)

Graduate:

Behavioral Economics and Experimental Design (2017-)
Non-standard preferences (2014-2016)
Social Interactions (2010-2013)

Special Courses:

Research Methods in Experimental Economics, U. Giessen, Germany (10/2013)
ENCORE summer school (one week advanced upper undergraduate IO course for Dutch civil servants, January 2009)

Refereeing

American Economic Review, *Computational and Mathematical Organization Theory*, *Eastern Economic Journal*, *Economics of Education Review*, *De Economist*, *Econometrica*, *ETRI Journal*, *Economic Inquiry*, *Economic Journal*, *Economics Letters*, *European Economic Review*, *European Journal of Economics and Social Systems*, *Evaluation Review*, *Experimental Economics*, *Games and Economic Behavior*, *International Journal of Industrial Organization*, *ILRRReview*, *Journal of Economic Dynamics & Control*, *Journal of Economic Behavior & Organization*, *Journal of Economic Geography*, *Journal of Environmental Economics and Management*, *Journal of the European Economic Association*, *Journal of Industrial Economics*, *Journal of Public Economics*, *Management Science*, *Journal of Regulatory Economics*, *Nonprofit and Voluntary Sector Quarterly*, *Mathematics of Operations Research*, *Papers in Regional Science*, *Oxford Bulletin of Economics and Statistics*, *Review of Economics of the Household*, *Review of Economic Studies*, *Review of Industrial Organization*, *Theory and Decision*.

Agence nationale de la Recherche, *Czech Science Foundation*, *Netherlands Organization for Scientific Research (NWO)*, *European Research Council*, *National Science Foundation*, *Ministry of Education of Singapore*, *U. of Copenhagen*, *Netherlands Bureau for Economic Policy Analysis (CPB)*

Fellowships

Tinbergen Institute, April 2005 – present

ACLE, April 2008 – present
ENCORE, July 2006 – 2010

Paper presentations at conferences

- 2016 ESEM Meetings, Geneva, Switzerland
Maastricht Behavioral and Experimental Economics Symposium
14th International Industrial Organization Conference (IIOC), Philadelphia PA, USA
- 2015 EARIE Conference, Munchen, Germany
TIBER, Tilburg U., NL.
- 2014 ASSA Meetings in Philadelphia PA, USA.
12th International Industrial Organization Conference (IIOC), Chicago IL, USA
EARIE Conference, Milan, Italy
- 2013 11th International Industrial Organization Conference (IIOC), Boston MA, USA
- 2012 39th EARIE conference, Rome, Italy
10th International Industrial Organization Conference (IIOC), Arlington VA, USA
- 2011 38th EARIE conference, Stockholm, Sweden
Conference on the Determinants and Implications of Prosocial Behavior, University of Southampton, UK
9th International Industrial Organization Conference (IIOC), Boston, USA
- 2010 10th Econometric Society World Congress, Shanghai, China
2nd Amsterdam Symposium on Behavioral and Experimental Economics, Amsterdam, NL
Royal Economic Society Annual Conference, Surrey, UK
- 2009 7th International Industrial Organization Conference (IIOC), Boston, USA
NBER Summer Institute workshop on the Economics of Household Saving, Boston, USA
CIREQ-CIRANO Conference on the Econometrics of Interactions, Montreal, Canada
36th EARIE conference, Ljubljana, Slovenia
Giving & Volunteering Research Conference, Free University, Amsterdam, NL
- 2008 Workshop Consumer Behavior and Payment Choice, Boston Fed., Boston, USA
European Science Association (ESA), Lyon, France
European Association for Research in Industrial Organization (EARIE), Toulouse, France
16th WZB & 2nd RNIC conference on “Deterrence in Competition Policy”, Berlin, Germany
- 2007 Spring Meeting of Young Economists, Hamburg, Germany
NAKE Research Day, Utrecht University, The Netherlands
ACLE, 3rd annual Regulation & Competition Meeting, Amsterdam, The Netherlands
- 2006 Meeting of the John D. and Catherine T. MacArthur Foundation Network on Social Interactions and Economic Inequality, Stanford University, Palo Alto, USA
AEA Annual Meeting, Boston, MA, USA
- 2005 European Economic Association, Amsterdam, The Netherlands
European Association for Research in Industrial Organization, Oporto, Portugal
- 2004 Economic Science Association, Amsterdam, The Netherlands
Conference of Computing in Economics and Finance of the Society of Computational Economics, Amsterdam, The Netherlands
European Meeting of the Econometric Society, Madrid, Spain
Tjalling C. Koopmans Institute, Utrecht University, The Netherlands
- 2003 Applied Labour Day, Tinbergen Institute, Amsterdam
European Economic Association, Stockholm, Sweden
Meeting of the John D. and Catherine T. MacArthur Foundation Network on Social Interactions and Economic Inequality, Palo Alto, USA
Interdisciplinary Center for Economic Science (ICES), George Mason University, Washington DC, USA
Public Choice Society and Economic Science Association, Nashville, Tennessee, USA
- 2002 Conference on Competition and Market Power, Groningen, The Netherlands
European Meeting of the Econometric Society, Venice, Italy
Workshop on Nonlinear Dynamics, Lorentz Center, Leiden, The Netherlands (poster presentation)
Mannheim Empirical Research Summer School, Mannheim, Germany (poster presentation)
NAKE Research Day, Dutch Central Bank, The Netherlands
- 2001 European Science Days: *Geld, Glück und Ungeduld*, Steyr, Austria (summer school)
NAKE Research Day, Dutch Central Bank, The Netherlands

2000 European Society of Population Economics, Bonn, Germany
NAKE Research Day, Dutch Central Bank, The Netherlands

Invited seminars

2017 Wissenschaftszentrum Berlin für Sozialforschung
Universitat Autònoma de Barcelona

2016 University of Manchester
University of Amsterdam

2015 University of Copenhagen

2014 University of Toulouse
University of East Anglia
University of Venice
University of Padua

2013 University of East Anglia
University of Essex
University of Gothenburg

2012 University of Bologna
University of Copenhagen
University of Frankfurt
Lund University

2011 University of Zurich
University of Essex

2009 KU Leuven, Leuven, Belgium
Dutch Central Bank, Amsterdam, The Netherlands
Erasmus University Rotterdam, Rotterdam, The Netherlands

2008 "The Own and Social Effects of an Unexpected Income Shock: Evidence from the Dutch Postcode Lottery," Workshop Behavior Public Economics, Copenhagen, Denmark
"Do auctions and forced divestitures increase competition on established markets?" Rijksuniversiteit Groningen, The Netherlands
"Do auctions and forced divestitures increase competition on established markets?" Tilburg University, The Netherlands
"Do auctions and forced divestitures increase competition on established markets?" ACLE seminar series, The Netherlands

2007 "Measuring Social Interactions: Results from the Dutch Post Code Lottery," University of Siena, Italy
Symposium "Decision models with social interactions," Wroclaw University of Technology, Wroclaw, Poland (main speaker)

2005 "Giving in Churches," FWF-Projektseminar, University of Innsbruck, Austria

Honors, awards and grants

KNAW/NWO Data Archiving and Networked Services Project "Fuel Prices in the Netherlands 2005-2011," (€8,500), 2016

Research Priority Area Behavioral Economics (€14,000) (with Jeroen Hinloopen), 2012

Outstanding referee award 2010, Journal of Economic Dynamics and Control

Research Priority Area Behavioral Economics (€14,000) (with Sander Onderstal and Arthur Schram), 2009

Research Grant NWO Vernieuwingsimpuls: (€208,000 for 3 years), 2007

Nominated for the KVS-medal for the best doctoral thesis in economics defended at a Dutch university, academic years 2002-2003 and 2003-2004

Fellowship for Junior Scholars, John D. and Catherine T. MacArthur Foundation, 2003 (\$14,500)

PhD supervision

Flóra A. Felső: Empirical Studies of Consumer and Government Purchase Decisions (Jan. 26th, 2017)
Tadas Bruzikas: Understanding Retail Gasoline Pricing: An Empirical Approach, (March 30th, 2017)
Liting Zhou (expected, 2018)
Gert-Jan Romensen (expected, 2019)
Anouk Schippers (expected, 2019)

Membership of academic committees

Invited external member dissertation committee

2017 Florian Heine (Maastricht University). Promotor: Arno Riedl.
David Smerdon (U. of Amsterdam). Promotor: Theo Offerman.
2016 Noemi Peter (U. of Amsterdam). Promotor: Hessel Oosterbeek
2015 Goytom Abraha Kahsay (U. Copenhagen);
Niels Vermeer (U. Tilburg);
Harry van der Weijde (VU);
Gosia Poplawska (VU).
2014 Frederick Wandschneider (U. East Anglia)
Peter Dijkstra (U. Groningen)
2013 Ryanne van Dalen (U. Groningen)
2011 Nam Pham Khanh (U. Gothenburg). Promotor: prof. dr. F. Carlsson and prof. dr. O. Johansson-Stenman. Main opponent PhD thesis defence seminar
2010 Chris Boijke (U. of Groningen). Promotor: prof. dr. P. Kooreman.
2007 Reinder B. Lok (Maastricht University). Promotor: prof. dr. ir. C. van Hoesel.

Internal member dissertation committee

2016 Wim Siekman (U. Groningen)
2015 Rasmus Wiese (U. Groningen)
Laurie S. M. Reijnders (U. Groningen). Education choices in a changing economic, demographic and social environment. Promotor: Ben Heijdra
2013 Roel van Veldhuizen (U. Amsterdam)
2012 Ailko van der Veen (U. Amsterdam)
2011 Paolo Zeppini (U. Amsterdam)
Martijn Han (U. Amsterdam)

MPhil committees

2012 Lydia Geijtenbeek
2011 Philipe Berman
2010 Gosia Poplawska
2006 Yevgeniy Stotyka

Memberships

American Economic Association: Member since 2000
Society for Economic Measurement (SEM): Member since 2014
Koninklijke Vereniging voor de Staathuishoudkunde (KVS): Member since 2000

Other academic activities

2011- present Associate Editor, *De Economist*

2016- Co-founder SOM Signature Area *Markets & Sustainability*
2015- Co-organizer Ca'Foscari - University of Groningen PhD workshop in Economics
2014 Referee for the European Research Council; Czech Science Foundation; U. of Copenhagen; Cengage Learning
2013 Referee for the Agence Nationale de la Recherche (ANR)
2012 Referee for NWO; National Science Foundation;

Co-organizer of the 4th Amsterdam Symposium on Behavioral and Experimental Economics on *Behavioral Economics in Markets and Organizations*, Amsterdam, NL

2010- 2013 Program director UvA-FEB Research program Industrial Organisation, Competition & Regulation

2010- 2013 Member of the Research Priority Area Behavioral Economics of the Universiteit van Amsterdam

2010 Referee National Science Foundation

Co-organizer of the 2nd Amsterdam Symposium on Behavioral and Experimental Economics on *Field Experiments*, Amsterdam, NL

Co-organizer of the Economics Colloquia seminar series (joint TI/RESAM initiative)

2009 Referee for The Netherlands Bureau of Economic Policy Analysis (CPB)

2008 Referee Peccei and Mikhalevich Awards

External referee PhD project proposal Utrecht University

Referee Spring Meeting for Young Economists 2008, Lille, France

2006 Member of the Local Organizing Committee EARIE 2006, Amsterdam

Editor of reader *Experimenten voor in de klas*, to be used in the new Economics program in secondary schools (SLO) (with Jeroen Hinloopen)

Further work experience

Internship SNS Bank, 's-Hertogenbosch, 09/1998-12/1998.

Output indicators

Total citations:	1088
h-index:	12
Highest cited paper:	273 cites
<i>Source: Google Scholar, 21 March 2017</i>	

#26 in the ESB Top 40 of Dutch Economists 2016.

Top 8% of economists in the Netherlands (RePEc/IDEAS project, March 2017).

Top 6% of economists in Europe (RePEc/IDEAS project, March 2017).

Languages

Dutch: native
English: excellent
German: excellent
French: basic