

## Curriculum vitae (March 2017)

**Surname:** Soetevent  
**Name:** Adriaan Ròbin  
**Birth:** January 14, 1976, Emmen, The Netherlands  
**Civil status:** Married to Coralie de Gier; two children

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## Education

PhD, economics (*cum laude*), University of Groningen, 2004  
MA in econometrics, University of Groningen, 1999  
Graduate program of the Dutch Network of General and Quantitative Economics (NAKE), 2002

## Professional appointments

As of August 2013: Professor, University of Groningen  
Mar 2010 – July 2013: Professor, University of Amsterdam  
Feb 2010 – July 2013: Director of Graduate Studies, Tinbergen Institute, Amsterdam  
Aug 2004 – Feb 2010: Assistant professor, University of Amsterdam  
Nov 1999 – Jun 2004: PhD student, University of Groningen

## Visiting positions

Mar – April 2004: Visiting Fellow, Tufts University, Boston  
Jan – May 2003: Honorary fellow, University of Wisconsin at Madison

## Doctoral dissertation

*Social Interactions and Economic Outcomes*, University of Groningen, 2004. Principal advisor: Peter Kooreman; second advisor: Lambert Schoonbeek.

## Publications in refereed journals

15. "Loss Modification Incentives for Insurers Under Expected Utility and Loss Aversion," 2016, **De Economist**, **164**(1), 41-67, with Liting Zhou.
14. "Screening for collusion: A spatial statistics approach," 2015, **Journal of Economic Geography**, **15**(2), 417-448, with Marco A. Haan and Pim Heijnen.
13. "Do auctions and forced divestitures increase competition on established markets? Evidence for Dutch retail gasoline," 2014, **Journal of Industrial Economics**, **62**(3), 467-502, with Marco A. Haan and Pim Heijnen.
12. "Broad and narrow bracketing in gift certificate spending," 2014, **European Economic Review**, **66**, 284-302, with Flóra Felső.
11. "Bidding to Give in the Field," 2013, **Journal of Public Economics**, **105**, 72-85, with Sander Onderstal and Arthur J. H. C. Schram.  
  
Also appeared as: "Reprint of: Bidding to Give in the Field," 2014, **Journal of Public Economics**, **114**, 87-100, with Sander Onderstal and Arthur J. H. C. Schram
10. "The Effects of Lottery Prizes on Winners and their Neighbors: Evidence from the Dutch Postcode Lottery," 2011, **American Economic Review**, **101**(5), 2226-2247, with Peter Kuhn, Peter Kooreman and Arie Kapteyn.
9. "Payment Choice, Image Motivation and Contributions to Charity: Evidence from a Field Experiment," 2011, **American Economic Journal: Economic Policy**, **3**(1), 180-205.
8. "Laboratory evidence on the effectiveness of corporate leniency programs," 2008, **RAND Journal of Economics**, **39**(2), 607-616, with Jeroen Hinloopen
7. "Social Networking and Individual Outcomes beyond the Mean-Field Case," 2007, **Journal of Economic Behavior & Organization**, **64**(3-4), 369-390, with Yannis M. Ioannides
6. "A Discrete Choice Model with Social Interactions; with an Application to High School Teen Behavior," 2007, **Journal of Applied Econometrics**, **22**(3), 599-624, with Peter Kooreman
5. "Wages and Unemployment in a Random Social Network with Arbitrary Degree Distribution," 2006, **American Economic Review**, **96**(2), 270-274, with Yannis M. Ioannides
4. "Empirics of the Identification of Social Interactions; an Evaluation of the Approaches and Their Results," 2006, **Journal of Economic Surveys**, **20**(2), 193-228
3. "Price-Setting Behavior in the Presence of Social Interactions," 2006, **Jahrbücher für Nationalökonomie und Statistik**, **226**(2), 208-228, with Bert Schoonbeek
2. "Social ties within school classes – the roles of gender, ethnicity and having older siblings," 2005, **Oxford Review of Economic Policy**, **21**(3), 373-391, with Peter Kooreman
1. "Anonymity in Giving in a Natural Context – A Field Experiment in 30 Churches," 2005, **Journal of Public Economics**, **89**(11-12), December, 2301-2323

Reprinted in Andreoni, J., editor, The Economics of Philanthropy and Fundraising, Volume II: Fundraising and the Sociality of Giving, Cheltenham: Edward Elgar, 2015 (Chapter 10 in Part II: Experiments on Fundraising: Lab and Field)

Reprinted in John List and Anya C. Samak, eds, Field Experiments, in the Series: The International Library of Critical Writings in Economics, Cheltenham: Edward Elgar, 2014.

Reprinted in E. Carbone, C. Starmer, eds. New Developments in Experimental Economics, Cheltenham: Edward Elgar, 2007.

### **Publications in books**

1. "Exploitation and Induced Tacit Collusion; A Classroom Experiment of Corporate Leniency Programs," 2014, Chapter 8 in Analysis of Competition Policy and Sectoral Regulation, Martin Peitz and Yossi Spiegel (eds.), CRESSE Volume, Now Publishers, Boston, with Jeroen Hinloopen

### **Non-refereed publications**

"One-sided underreaction in stock prices," 2000, in: SOM Essay Competition 2000, pp. 35-49, with Siebrand Drijver

"The static replication of barrier options," 1999, master thesis, University of Groningen.

### **Publications in Dutch**

"Een commercieel talent voor liefdadigheid," 2016, *Economisch Statistische Berichten*, **101**, nr. 4740, 546-549, with Marijke Leliveld and Anouk Schippers.

"Canon deel 17: Gedragseconomie," 2015, *Economisch Statistische Berichten*, **100**, nr. 4716, 486-491, with Jan Potters and Arno Riedl.

"Zelfontplooiing als vruchten aan een boom," 2015, In: Zelfontplooiing: Een theologische peiling. H. Paul, & W. Slob (Eds.) (pp. 77-92). Boekencentrum.

"De micro-structuur van markt en samenleving," 2015, *TPEdigitaal*, **8(4)**, 108-131.

"Bestedingsgedrag soms anders bij cadeaubon," 2014, *Economisch Statistische Berichten*, 21 maart 2014, **99**, no. 4681, pp. 180-183, with Flóra Felsö.

"De microstructuur van markt en samenleving," 2014, inaugurele rede [21 januari 2014].

"De prijseffecten van benzineveilingen," 2012, *TPEdigitaal*, **6(1)**, 35-48.

"Sociale effecten van loterijprijzen," 2011, *Economisch Statistische Berichten*, June 24, **96**, no. 4613, pp. 394-396, with Peter Kuhn, Peter Kooreman and Arie Kapteyn

"De prijseffecten van benzineveilingen," 2009, *Economisch Statistische Berichten*, January 23, **94**, no. 4552, pp. 42-44, with Marco Haan and Pim Heijnen.

"Identificatie van sociale interacties -- het belang van quasi-experimentele data," 2007, *AENORM*, (55), pp. 55-58.

"Het succes van clementieregelingen," 2007, *Economisch Statistische Berichten*, April 20, no. 4508, pp. 232-234, with Jeroen Hinloopen

"Een duit in het mandje – de rol van anonimiteit bij kerkcollectes," 2004, *Economisch Statistische Berichten*, June 11, pp. 275-277.

### **Book reviews**

"The Grammar of Society; The Nature and Dynamics of Social Norms" by: Christina Bicchieri, *De Economist*, **155**(1), March 2007, pp. 125-126.

### **Popular publications**

"The price effects of gasoline auctions," 2009, *Medium Econometrische Toepassingen*, **17**(1), pp. 12-17.

### **Current working papers**

"Risk and Loss Aversion, Price Uncertainty and the Implications for Consumer Search," 2016, Discussion Paper no. 2016-049/VII, Tinbergen Institute, with Tadas Bruzikas.

"(Non-)Insurance Markets, Loss Size Manipulation and Competition - Experimental Evidence," Discussion Paper no. 2016-033/VII, Tinbergen Institute, with Jeroen Hinloopen.

"A Commercial Gift for Charity," 2016, Discussion Paper TI 2016-009/VII, Tinbergen Institute, with Te Bao and Anouk Schippers.

"The Proliferation of Unmanned Fuel Retailing and Cost Pass-Through: Empirical Evidence from The Netherlands", with Tadas Bruzikas.

"Detailed Data and Changes in Market Structure: The Move to Unmanned Gasoline Service Stations," Discussion Paper no. 2014-123/VII, Tinbergen Institute, with Tadas Bruzikas.

"Price Competition on Graphs," 2014, Discussion Paper TI 2014-131/VII, Tinbergen Institute. Revised: March 2014, with Pim Heijnen.

### **Work in progress**

*Discount Competition* (with Tadas Bruzikas and Pim Heijnen)  
*Price Competition on Networks* (with Giulio Zanella)

### **Teaching experience**

Undergraduate:

*Behavioral and Experimental Economics* (2015-)  
*Intermediate Microeconomics* (2014-)  
*PPE II: Microeconomics* (2015-)  
*Exploring Social Sciences: Economics* (2014)  
*Introduction to Mathematical Economics* (2014)  
*Microeconomics: Industrial Organization* (2014-)  
*Competition Policy* (2006-2008)  
*Theory of Industrial Organization* (2005, 2006)  
*Marktwerking en Mededinging* (2005, 2006)  
*Applied Industrial Organization* (2005, 2006)  
*Principles of Industrial Organization* (2004-2009)  
*Introduction to Economic Modeling*, tutorial (2002)  
*Economics for Students in Business Administration*, tutorial (2001)  
*Quantitative Methods for Students in Economics*, student assistant (1997-1999)

Graduate:

*Behavioral Economics and Experimental Design* (2017-)  
*Non-standard preferences* (2014-2016)

*Social Interactions* (2010-2013)

Special Courses: Research Methods in Experimental Economics, U. Giessen, Germany (10/2013)  
ENCORE summer school (one week advanced upper undergraduate IO course for Dutch civil servants, January 2009)

**Refereeing**

*American Economic Review, Computational and Mathematical Organization Theory, Eastern Economic Journal, Economics of Education Review, De Economist, Econometrica, ETRI Journal, Economic Inquiry, Economic Journal, Economics Letters, European Economic Review, European Journal of Economics and Social Systems, Evaluation Review, Experimental Economics, Games and Economic Behavior, International Journal of Industrial Organization, ILRReview, Journal of Economic Dynamics & Control, Journal of Economic Behavior & Organization, Journal of Economic Geography, Journal of Environmental Economics and Management, Journal of the European Economic Association, Journal of Industrial Economics, Journal of Public Economics, Management Science, Journal of Regulatory Economics, Nonprofit and Voluntary Sector Quarterly, Mathematics of Operations Research, Papers in Regional Science, Oxford Bulletin of Economics and Statistics, Review of Economics of the Household, Review of Economic Studies, Review of Industrial Organization, Theory and Decision.*

*Agence nationale de la Recherche, Czech Science Foundation, Netherlands Organization for Scientific Research (NWO), European Research Council, National Science Foundation, Ministry of Education of Singapore, U. of Copenhagen, Netherlands Bureau for Economic Policy Analysis (CPB)*

**Fellowships**

Tinbergen Institute, April 2005 – present  
ACLE, April 2008 – present  
ENCORE, July 2006 – 2010

**Paper presentations at conferences**

- 2016 ESEM Meetings, Geneva, Switzerland  
Maastricht Behavioral and Experimental Economics Symposium  
14<sup>th</sup> International Industrial Organization Conference (IIOC), Philadelphia PA, USA
- 2015 EARIE Conference, Munchen, Germany  
TIBER, Tilburg U., NL.
- 2014 ASSA Meetings in Philadelphia PA, USA.  
12<sup>th</sup> International Industrial Organization Conference (IIOC), Chicago IL, USA  
EARIE Conference, Milan, Italy
- 2013 11<sup>th</sup> International Industrial Organization Conference (IIOC), Boston MA, USA
- 2012 39<sup>th</sup> EARIE conference, Rome, Italy  
10<sup>th</sup> International Industrial Organization Conference (IIOC), Arlington VA, USA
- 2011 38<sup>th</sup> EARIE conference, Stockholm, Sweden  
Conference on the Determinants and Implications of Prosocial Behavior, University of Southampton, UK  
9<sup>th</sup> International Industrial Organization Conference (IIOC), Boston, USA

- 2010 10<sup>th</sup> Econometric Society World Congress, Shanghai, China  
2<sup>nd</sup> Amsterdam Symposium on Behavioral and Experimental Economics, Amsterdam, NL  
Royal Economic Society Annual Conference, Surrey, UK
- 2009 7<sup>th</sup> International Industrial Organization Conference (IIOC), Boston, USA  
NBER Summer Institute workshop on the Economics of Household Saving, Boston, USA  
CIREQ-CIRANO Conference on the Econometrics of Interactions, Montreal, Canada  
36<sup>th</sup> EARIE conference, Ljubljana, Slovenia  
Giving & Volunteering Research Conference, Free University, Amsterdam, NL
- 2008 Workshop Consumer Behavior and Payment Choice, Boston Fed., Boston, USA  
European Science Association (ESA), Lyon, France  
European Association for Research in Industrial Organization (EARIE), Toulouse, France  
16<sup>th</sup> WZB & 2<sup>nd</sup> RNIC conference on "Deterrence in Competition Policy", Berlin, Germany
- 2007 Spring Meeting of Young Economists, Hamburg, Germany  
NAKE Research Day, Utrecht University, The Netherlands  
ACLE, 3<sup>rd</sup> annual Regulation & Competition Meeting, Amsterdam, The Netherlands
- 2006 Meeting of the John D. and Catherine T. MacArthur Foundation Network on Social Interactions and Economic Inequality, Stanford University, Palo Alto, USA  
AEA Annual Meeting, Boston, MA, USA
- 2005 European Economic Association, Amsterdam, The Netherlands  
European Association for Research in Industrial Organization, Oporto, Portugal
- 2004 Economic Science Association, Amsterdam, The Netherlands  
Conference of Computing in Economics and Finance of the Society of Computational Economics, Amsterdam, The Netherlands  
European Meeting of the Econometric Society, Madrid, Spain  
Tjalling C. Koopmans Institute, Utrecht University, The Netherlands
- 2003 Applied Labour Day, Tinbergen Institute, Amsterdam  
European Economic Association, Stockholm, Sweden  
Meeting of the John D. and Catherine T. MacArthur Foundation Network on Social Interactions and Economic Inequality, Palo Alto, USA  
Interdisciplinary Center for Economic Science (ICES), George Mason University, Washington DC, USA  
Public Choice Society and Economic Science Association, Nashville, Tennessee, USA
- 2002 Conference on Competition and Market Power, Groningen, The Netherlands  
European Meeting of the Econometric Society, Venice, Italy  
Workshop on Nonlinear Dynamics, Lorentz Center, Leiden, The Netherlands (poster presentation)  
Mannheim Empirical Research Summer School, Mannheim, Germany (poster presentation)  
NAKE Research Day, Dutch Central Bank, The Netherlands
- 2001 European Science Days: *Geld, Glück und Ungeduld*, Steyr, Austria (summer school)  
NAKE Research Day, Dutch Central Bank, The Netherlands
- 2000 European Society of Population Economics, Bonn, Germany  
NAKE Research Day, Dutch Central Bank, The Netherlands

### **Invited seminars**

- 2017 Wissenschaftszentrum Berlin für Sozialforschung  
Universitat Autònoma de Barcelona

- 2016 University of Manchester  
University of Amsterdam
- 2015 University of Copenhagen
- 2014 University of Toulouse  
University of East Anglia  
Univeristy of Venice  
University of Padua
- 2013 University of East Anglia  
University of Essex  
University of Gothenburg
- 2012 University of Bologna  
University of Copenhagen  
University of Frankfurt  
Lund University
- 2011 University of Zurich  
University of Essex
- 2009 KU Leuven, Leuven, Belgium  
Dutch Central Bank, Amsterdam, The Netherlands  
Erasmus University Rotterdam, Rotterdam, The Netherlands
- 2008 "The Own and Social Effects of an Unexpected Income Shock: Evidence from the Dutch Post-code Lottery," Workshop Behavior Public Economics, Copenhagen, Denmark  
"Do auctions and forced divestitures increase competition on established markets?" Rijksuniversiteit Groningen, The Netherlands  
"Do auctions and forced divestitures increase competition on established markets?" Tilburg University, The Netherlands  
"Do auctions and forced divestitures increase competition on established markets?" ACLE seminar series, The Netherlands
- 2007 "Measuring Social Interactions: Results from the Dutch Post Code Lottery," University of Siena, Italy  
Symposium "Decision models with social interactions," Wroclaw University of Technology, Wroclaw, Poland (main speaker)
- 2005 "Giving in Churches," FWF-Projektseminar, University of Innsbruck, Austria

### **Honors, awards and grants**

KNAW/NWO Data Archiving and Networked Services Project "Fuel Prices in the Netherlands 2005-2011," (€8,500), 2016

Research Priority Area Behavioral Economics (€14,000) (with Jeroen Hinlopen), 2012

Outstanding referee award 2010, Journal of Economic Dynamics and Control

Research Priority Area Behavioral Economics (€14,000) (with Sander Onderstal and Arthur Schram), 2009

Research Grant NWO Vernieuwingsimpuls: (€208,000 for 3 years), 2007

Nominated for the KVS-medal for the best doctoral thesis in economics defended at a Dutch university, academic years 2002-2003 and 2003-2004

Fellowship for Junior Scholars, John D. and Catherine T. MacArthur Foundation, 2003 (\$14,500)

### **PhD supervision**

- 2017 Flóra A. Felső: Empirical Studies of Consumer and Government Purchase Decisions, Jan. 26th  
Tadas Bruzikas: Understanding Retail Gasoline Pricing: An Empirical Approach, March 30th
- 2018 Liting Zhou (expected)
- 2019 Gert-Jan Romensen (expected)  
Anouk Schippers (expected)

### **Membership of academic committees**

- 2017 Invited external member promotion committee of: Florian Heine (U. Maastricht). Promotor: Arno Riedl.  
Invited external member promotion committee of: David Smerdon (U. of Amsterdam). Promotor: Theo Offerman.
- 2016 Invited external member promotion committee of: Noemi Peter (U. of Amsterdam). Promotor: Hessel Oosterbeek
- 2015 Invited external member promotion committee of: Goytom Abraha Kahsay (U. Copenhagen); Niels Vermeer (U. Tilburg); Harry van der Weijde (VU); Gosia Poplawska (VU).
- 2014 Invited external member promotion committee of: Frederick Wandschneider (U. East Anglia); Peter Dijkstra (U. Groningen)
- 2013 Invited external member promotion committee of Rianne van Dalen (U. Groningen)  
Roel van Veldhuizen (U. Amsterdam)
- 2012 Ailko van der Veen (U. Amsterdam)
- 2011 (March 18) Invited main opponent PhD thesis defence seminar Nam Pham Khanh. Promotor: prof. dr. F. Carlsson and prof. dr. O. Johansson-Stenman, University of Gothenburg  
Paolo Zeppini (U. Amsterdam); Martijn Han (U. Amsterdam)
- 2010 Invited external member promotion committee of C. Boijke. Promotor: prof. dr. P. Kooreman.  
University of Groningen.
- 2007 Invited external member promotion committee of R. B. Lok. Promotor: prof. dr. ir. C. van Hoesel. University of Maastricht.

### **MPhil committees**

Yevgeniy Stotyka (2006), Gosia Poplawska (2010), Philipe Berman (2011), Lydia Geijtenbeek (2012)

### **Memberships**

Society for Economic Measurement, 2014 – present  
Member of the American Economic Association, 2000 – present  
Koninklijke Vereniging voor de Staathuishoudkunde (KVS), 2000, – present

### **Other academic activities**

2011- present Associate Editor, *De Economist*

- 2016- Co-founder SOM Signature Area *Markets & Sustainability*
- 2015- Co-organizer Ca'Foscari - University of Groningen PhD workshop in Economics
- 2014 Referee for the European Research Council; Czech Science Foundation; U. of Copenhagen;  
Cengage Learning
- 2013 Referee for the Agence Nationale de la Recherche (ANR)
- 2012 Referee for NWO; National Science Foundation;  
Co-organizer of the 4<sup>th</sup> Amsterdam Symposium on Behavioral and Experimental Economics on *Behavioral Economics in Markets and Organizations*, Amsterdam, NL



- 2010- 2013 Program director UvA-FEB Research program Industrial Organisation, Competition & Regulation
- 2010- 2013 Member of the Research Priority Area Behavioral Economics of the Universiteit van Amsterdam
- 2010 Referee National Science Foundation  
Co-organizer of the 2nd Amsterdam Symposium on Behavioral and Experimental Economics on *Field Experiments*, Amsterdam, NL  
Co-organizer of the Economics Colloquia seminar series (joint TI/RESAM initiative)
- 2009 Referee for The Netherlands Bureau of Economic Policy Analysis (CPB)
- 2008 Referee Peccei and Mikhalevich Awards  
External referee PhD project proposal Utrecht University  
Referee Spring Meeting for Young Economists 2008, Lille, France
- 2006 Member of the Local Organizing Committee EARIE 2006, Amsterdam  
Editor of reader *Experimenten voor in de klas*, to be used in the new Economics program in secondary schools (SLO) (with Jeroen Hinloopen)

### **urther work experience**

Internship SNS Bank, 's-Hertogenbosch, 09/1998-12/1998.

### **Languages**

Dutch:	native
English:	excellent
German:	excellent
French:	basic